

**HOME BUILDERS
ASSOCIATION OF
SOUTHEASTERN
MICHIGAN**



**Weekly
BUILDING INDUSTRY
News Briefing**

August 22, 2016

■ **MONDAY MORNING MESSAGE FROM THE CEO Michael C. Stoskopf**
ULTIMATE GARAGE SALE 2 - SECOND FROM LAST DROP-OFF DATE IS
THURSDAY, AUG. 25

Working closely with Elizabeth Wyss of Habitat for Humanity-Oakland County, we have secured an in-kind sponsorship from Changing Places Moving in Waterford to store donated items throughout the summer leading up to the sale. Located at 4290 Hatchery Rd, Waterford Twp. 48329 (Google Maps and MapQuest friendly), these drop-off dates have been arranged for your donation:

• **THURSDAY, August 25 and • THURSDAY, September 29**

On these dates, the drop-off location will be staffed from 10am until 2pm. When you arrive, the items will be unloaded and stored. You will also receive a charitable donation form from HBA's Charitable and Educational Foundation documenting your contribution.

■ **HOMEARAMA CHARITY PREVIEW TICKETS ARE**
NOW AVAILABLE AT: WWW.HOMEARAMAHBA.COM



■ **INTERNATIONAL BUILDERS' SHOW REGISTRATION IS NOW OPEN - SAVE DURING AUGUST!**
Following a four-year run in Las Vegas, IBS will return to Orlando, Fla., Jan. 10-12, as part of Design & Construction Week (DCW) with the NKBA show and KBIS. The fourth annual DCW event is expected to bring together more than 80,000 design and construction professionals in the largest annual gathering of the residential design and construction industry.



During August ONLY, IBS registrants can take advantage of several registration discounts. For a full list of offerings, visit: www.BuildersShow.com/fees. The Michigan hotel for 2017 is Fairfield Inn & Suites Sea World.

The NAHB International Builders' Show is not open to the general public. Building industry professionals and their affiliates are invited to register by visiting the show's website at www.BuildersShow.com.

■ **REAL ESTATE CONTINUING EDUCATION - Two Classes Offered At HBA This Fall**
MEETS THE STATE MANDATED REQUIREMENT FOR 6 HOURS CONTINUING ED
FOR REAL ESTATE LICENSE RENEWAL

INSTRUCTOR: Lori Chmura of Middleton Training
DATE: Wednesday, September 7 OR Monday, October 10
TIME: 8:30 A.M. - 3:30 P.M. **PLACE:** HBA Offices, 2075 Walnut Lake Rd, West Bloomfield
COST: \$80/Member; \$125/Guest - Includes Continental Breakfast and Lunch
Register online at: www.builders.org/events.php or by calling 248-862-1002.

■ **NAHBR PROFESSIONAL REMODELERS COUNCIL Home Automation Roundtable: Wednesday, Sept. 14**
Please join us as we explore:
• The latest options and trends in home automation
• When to offer home automation to your customers
• How to justify and sell home automation options
• Technical planning for home automation

Wednesday, September 14 from Noon - 2 p.m.
Networking, Lunch and Presentation
Place: **TRANSITIONS REMODELING**
27260 Haggerty Rd., #A-1, Farmington Hills 48331
Cost: \$10/Council Member; \$15/Guest Including Lunch

ALL HBA MEMBERS & GUESTS ARE INVITED
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